

# Fall into ENCORE!

*Are you in career transition?*

Register for these dynamic, interactive workshops facilitated by experts in career exploration and connect with others in career transition.



All programs are held at

## Discovering What's Next

225 Nevada Street,  
Room #104, Newton.

**FEES: Workshops** – \$50  
each

**Encore Transition Talks** – \$5 each

**To register, click on links  
below each workshop!**

## Believe it to Achieve It - Taube Weiner

**Tuesday, November 8 | 9:30am-12:30pm**

Henry Ford stated: *"If you think you can do a thing or think you can't do a thing, you're right."*

The amazing thing about our mind is how powerful it is. What we believe, how we speak, what we visualize for ourselves determines how successful we are.

Ask successful people how they achieved their goals and you'll hear how much they believed in their products, their abilities, their skills and that they would accomplish their goals ...and they did.

Join us for this 3 hour very interactive workshop to learn how you too can achieve your goals by using visualizations and affirmations and **"Believe it to Achieve It!"**

[Register Here!](#)

## LinkedIn Basics - George Zeller and Leah Berk

**Wednesday, November 9 | 9:30-11:00am**

We will instruct you on the basics of starting and using a LinkedIn account. This session is perfect for social media neophytes. We'll discuss how to "get found" and expand your network. *This session is for beginners only.*

[Register Here!](#)

## Resumes that work! (2 part workshop)

— George Zeller

**Part 1 – Wednesday, November 16 | 9:30-11:30am**

**Part 2 – Wednesday, November 30 | 9:30-11:30am**

In Part 1 of workshop, you will learn how to highlight your accomplishments, your skills and your experience, in order to present yourself in the most positive light.

Learn the difference between a good resume and a great one and improve your chances of getting an interview.

You will leave with new tips on creating a winning resume.

At our second meeting, you will bring copies of your resume for a group critique where you will help review each resume and provide constructive feedback. Participation is optional. In past workshops participants had stated that this was their favorite part of the workshop.

*(Please bring 10 copies of your resume).*

[Register Here!](#)

## Networking – Paul Pasquarosa

**Wednesday, December 7 | 9:30-11:30am**

Nervous about networking? Are you prepared for your next opportunity? Success happens when opportunity and preparation intersect. Everyone wants to succeed; however, preparing to succeed takes thought, time and effort. Paul Pasquarosa, executive coach and master networker, will help you discover and understand some of the basics of networking today.

[Register Here!](#)

## Interviewing - Felice Brenner

**Wednesday, December 14 | 9:30-11:30am**

This workshop will focus on how to present yourself and your "story" in a personal yet professional manner and get comfortable with responding to typical interview questions. You will break into small groups and role play, perhaps gaining some insight into your own habits and vulnerabilities in this area. Everyone can "ace" their interview with some practice and confidence!

[Register Here!](#)

## Encore Transition Talks

—Carole Noveck, Liz O'Connell

**Monday, November 14 | 6-7:30pm**

Informal, group support session related to your encore journey. Join others and share your experience and learn from theirs. Bring your concerns, successes and challenges to the table for discussion. Get ideas, leads and contacts from fellow travelers.

[Register Here!](#)

[See workshop leaders' biographies on back.](#)



## Workshop Leaders

**Felice Brenner** has worked as an Executive recruiter for 20 plus years working as a liaison between Corporations looking for talent and individuals considering making a job change. Much of her time included sharpening her clients interviewing skills and helping them to understand what their interviewer REALLY wanted to hear. Felice also teaches Yoga and can give tips about staying calm and relaxed during the interview process!

**Leah Berk** is a social media professional who empowers job seekers and career changers through on and offline networking. Leah started off as a Career Moves @ JVS client, became a volunteer and now works as the organization's Social Media Specialist. She offers workshops and one-on-one trainings in social media as a networking and job search tool. She also manages JVS' online presence through blogs, Facebook, Twitter and LinkedIn. Leah has experience in higher education administration, online marketing and market research. She holds a B.A. in Comparative Literature from Brown University.

**Cissie Klavens** has over 25 years experience as a visionary entrepreneur, executive search professional and career advisor. Her work focuses on guiding people through a process to help them recognize their value, define the "top of their mountain" and find satisfaction in their work life. In addition to being on the board of Discovering What's Next, Cissie and her husband, George, co-facilitated the Transition Talk group for people who want to discuss their concerns as they begin to think about how to plan for this next stage of life after 50. Cissie has been included on the list of top ten Executive Coaches in Boston.

**Mia Louik** has been an independent contractor for more than 25 years designing and conducting management and supervisory training programs for companies in the greater Boston area. In addition, Mia was an adjunct faculty member teaching organizational behavior at two universities. She presently is one of the facilitators for DWN's Launching Your Encore Program and also teaches Presentation Skills in the Brookline Adult and Community Education Program.

**Carole Noveck** is a faculty member at the Threshold Program at Lesley University where she focuses on teaching vocational and independent living skills to young adults. She is also a Transition Navigator and Encore Navigator with Discovering What's Next.

**Liz O'Connell** is a career counselor at Wellesley College who has extensive experience in advising both students and alumnae. She is also an Encore Navigator with Discovering What's Next.

**Paul Pasquarosa** is an accomplished sales strategist with experience as business owner, hi-tech sales, sales management and sales training. He employs the "three foot" rule, if you are in his space; you've made a new friend. He believes that life is to be enjoyed and enjoyment can be manufactured.

Paul believes that there are three types of people in the world...

1. People who make things happen.
2. People who watch things happen.
3. People who say "what's happening?" Let

Paul help you...make things happen!

**Joan Ryan** is an attorney, executive coach and expert in personality, communication and negotiation. She works with self-awareness, self-observation, mindfulness and facilitation techniques. She has taught worldwide for the past 12 years, helping others to understand themselves and how they relate to others.

**Taube Weiner** developed her encore career, *Transitions by Taube*, in 2011. Prior to that, her most recent position was Career Consultant at Harvard Medical School, coaching employees at all the affiliates of Harvard Medical School and many hospitals, including administrators, scientists, physicians, nurses, and office support staff. Earlier, she spent 10 years as an outplacement coach where she managed several centers and other consultants and coached hundreds of laid-off employees. Taube has a Master's in Education from Cambridge College with a minor in physiology. She deeply cares about giving back and is an avid volunteer.

**George Zeller**, Senior Employment Specialist at JVS has extensive experience coaching candidates on getting the most out of their job search. George earned a Master's Degree in counseling from Northeastern University and is a certified Professional Resume Writer. He is an active member of the Career Counselors Consortium, National Resume Writers Association and Professional Association of Resume Writers.